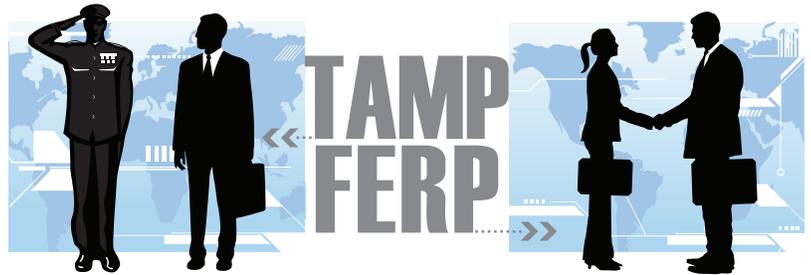


# Employer Outreach



In Hampton Roads there is a large number of military personnel and family members who are looking for employment and career opportunities! For FREE you can post your Job Vacancy Announcements (<https://www.cnic.navy.mil/NorfolkSTA/FleetFamilyReadiness/SupportServices/CounselingAssistance/FamilyEmploymentAssistance/index.htm>)! Additionally, you can participate in Job Network, an Employer Panel and our Regional Military Employment Program Employer Advisory Board. Every spring and every fall hundreds of employers participate in our Armed Forces Regional Job Fairs sponsored by a local area Chambers of Commerce and other organizations. Do not miss this opportunity to network and effectively advertise your company with our Career Development Resource Centers!

## Job Network/Employer Panel

Fleet and Family Support Center (FFSC) offers a Job Network opportunity monthly at FFSC Little Creek and FFSC Oceana. It is designed to provide transitioning military, their spouses, and family members an opportunity to network with human resource professionals.

The panel addresses job search strategies, networking, resume writing, interviewing tips, and salary negotiations. This offers employers an opportunity to network with job seekers, offer valuable insight to the civilian workforce, and access a dedicated pool of qualified job applicants.

The program is an interactive, facilitator led, informal discussion.

### Points of Contact:

FFSC Career Development Resource Center Little Creek (757) 462-7563  
FFSC Career Development Resource Center Oceana (757) 433-2912

## Job Vacancy Announcement (JVA)

Job listings are received from local and national employers daily. Opportunities from private sector, as well as government agencies, are available for military personnel in transition or family members to compile information to be used in their job search.

A sample JVA can be accessed at: [https://www.cnic.navy.mil/NorfolkSTA/FleetFamilyReadiness/SupportServices/CounselingAssistance/FamilyEmploymentAssistance/index.htm#FEA\\_JVA](https://www.cnic.navy.mil/NorfolkSTA/FleetFamilyReadiness/SupportServices/CounselingAssistance/FamilyEmploymentAssistance/index.htm#FEA_JVA)

## Employer Advisory Board (EAB)



The Employer Advisory Board works to foster communications between the employer and local military communities. It also is a means for employers to access some of the area's most highly trained and experienced professionals who assist service members and their families in the job search process. EAB meets four times a year and is open to all employers looking for information on how to connect with military and family members in transition.

The EAB flyer can be accessed at: [https://www.cnic.navy.mil/NorfolkSTA/FleetFamilyReadiness/SupportServices/CounselingAssistance/FamilyEmploymentAssistance/index.htm#FEA\\_EAB](https://www.cnic.navy.mil/NorfolkSTA/FleetFamilyReadiness/SupportServices/CounselingAssistance/FamilyEmploymentAssistance/index.htm#FEA_EAB)

**FLEET & FAMILY SUPPORT CENTERS MID ATLANTIC**

Little Creek/Fort Story  
462-7563

Newport News  
688-6289

Norfolk/Portsmouth  
444-2102

Northwest  
421-8770

Oceana/Dam Neck  
433-2912

Yorktown  
887-4606

Area Code 757 • [www.cnic.navy.mil/navylifema](http://www.cnic.navy.mil/navylifema)

## Regional Military Employment Program (RMEP)

The RMEP council is a joint service effort in which the Hampton Roads military services share professional, timely employment and transition information. Meetings incorporate employers into a significant part of the networking experience through EAB. EAB is a network of employers from Hampton Roads area that are invited to speak to local employment & career counselors who assist military and family members in transition.

**For more information:** <https://www.cnic.navy.mil/NorfolkSTA/FleetFamilyReadiness/SupportServices/CounselingAssistance/FamilyEmploymentAssistance/index>

## Military-Friendly Job Fairs

In coordination with the local Chamber of Commerce, and other organizations, Fleet & Family Support Centers of Hampton Roads specifically encourages attendance at the Armed Forces Job Fairs. Typically, over 1500 job seekers attend and speak with approximately 140 employers at each event.

### Points of Contact:

**Career Connection Military Security Clearance Recruiting Event**  
<http://hamptonroads.com/career-connection/job-fairs>

**Military Job Fair of Virginia**  
(757) 262-2000  
[www.vpcc.org](http://www.vpcc.org)

**Military.com/Non-Commissioned Officer Association (NCOA)**  
[www.military.com/careers](http://www.military.com/careers)

**Corporate Gray**  
[www.corporategrayonline.com](http://www.corporategrayonline.com)  
Carl Savino (703) 690-6381, Fax (703) 690-1687  
E-mail: [carl@corporate-gray.com](mailto:carl@corporate-gray.com)

## Employer Panel

An employer panel is part of each Transition Assistance Program (TAP) class (<https://www.cnic.navy.mil/NorfolkSTA/FleetFamilyReadiness/SupportServices/MilitarySupport/TransitionAssistance/index.htm>). There are typically three classes each week, 41 weeks a year. The panel addresses job search, transition strategies, networking, resumes, interviewing strategies, and salary negotiations. While the focus is not meant to be a human resource-recruiting visit, the advantage for the employer is exposure to multitudes of potential employees. Contact the Transition Assistance Program (757) 444-0668 to participate.

